Hero FinCorp Limited

Registered office:- 34, Community Centre, Basant Lok, Vasant Vihar Fax:011-26153913, Tel. No.- 011-46044100, website www.herofincorp.com CIN: U74899DL1991PLC046774

Unaudited Financial Results for the half year ended September 30, 2017

(Amount Rs. in Crores)

| | | | (Amount Rs. in Crores | |
|-------------------------------------------------------------------------------|--------------------|--------------------|-----------------------|--|
| | 6 months ended | 6 months ended | Previous year ended | |
| . Particulars | September 30, 2017 | September 30, 2016 | March 31, 2017 | |
| | Unaudited | Unaudited | Audited | |
| 1. Interest earned/ income from operations (a)+(b)+(c)+(d) | 827.88 | 589.19 | 1,331.49 | |
| (a) Interest/disc. on advances/ bills | 685.91 | 486.52 | 1,095.98 | |
| (b) Income on investments | | | | |
| (c) Interest on balances with Reserve Bank of India and other interbank funds | | | - | |
| (d) Other operating incomes | 141.97 | 102.67 | 235.51 | |
| 2. Other Income | 2.81 | 0.42 | 1.20 | |
| 3. Total Income (1+2) | 830.69 | 589.61 | 1,332.69 | |
| 4. Interest Expended | 324.76 | 252.14 | 535.23 | |
| 5. Operating Expenses (i)+(ii)+(iii)+(iv)+(v)+(vi) | 322.31 | 216.61 | 508.46 | |
| (i) Employees cost | 67.63 | 45.90 | 104.44 | |
| (ii) Depreciation | 12.22 | 10.15 | 20.89 | |
| (iii) Collection Charges | 86.69 | 40.85 | 103.83 | |
| (iv) Contractual Staff cost | 35.63 | 23.71 | 56.63 | |
| (v) Payout to dealer and direct selling agents | 24.96 | 15.31 | 48.03 | |
| (vi) Other operating expenses | 95.18 | 80.69 | 174.64 | |
| 6. Total Expenditure (4+5) excluding provisions and contingencies | 647.07 | 468.75 | 1,043.69 | |
| 7. Operating Profit before Provisions and Contingencies (3-6) | 183.62 | 120.86 | 289.00 | |
| 8. Provisions (other than tax) and Contingencies | 100.01 | 38.68 | 88.38 | |
| 9. Exceptional Items | | | | |
| 10. Profit from Ordinary Activities before tax (7-8-9) | 83.61 | 82.18 | 200.62 | |
| 11. Tax expense | 29.20 | 28.75 | 70.21 | |
| 12. Net Profit from Ordinary Activities after tax (10-11) | 54.41 | 53.43 | 130.41 | |
| 13. Extraordinary items (net of tax expense) | - | | - | |
| 14. Net Profit for the period (12-13) | 54.41 | 53,43 | 130.41 | |
| 15. Paid-up equity share capital (Face Value of Rs. 10 each) | 92.68 | 89.16 | 92.68 | |
| 16. Reserves excluding Revaluation Reserves | | | 1,756.22 | |
| 17. Analytical Ratios | | · · | 1,700.22 | |
| (i) Capital Adequacy Ratio | 19.75 | 21.63 | 21.29 | |
| (ii) Earnings Per Share (EPS) - in Rupees | | | 21.27 | |
| Basic (Not annualized) | 5.87 | 6.67 | 15.38 | |
| Diluted (Not annualized) | 5.74 | 6.66 | 15.22 | |
| 18) NPA Ratios | | 0.00 | 10.22 | |
| a) Gross NPA | 468.33 | 195.14 | 265.23 | |
| b) Net NPA | 280.39 | 138.71 | 167.80 | |
| c) % Gross NPA to Gross Advances | 4.19% | 2.30% | 2.69% | |
| d) % Net NPA to Net Advances | 2.55% | 1.65% | 1.72% | |
| e) Return on Assets (Not annualized) | 0.54% | 0.70% | 1.57% | |

Notes

- (1) The above results for the six months ended September 30, 2017 have been reviewed and recommended by the Audit Committee and approved at the meeting of the Board of Directors of the Company held on November 10, 2017. These results have been subjected to limited review by the statutory auditors.
- (2) Pursuant to the approval of the shareholders through postal ballot on June 9, 2017 the ESOP Committee at its meeting held on June 14,2017 granted 962590 options at an exercise price of Rs. 495 to the certain employees of the company under the ESOP Scheme 2017.
- (3) The statement is as per Regulation 52 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015.
- (4) Figures for the previous period are re-grouped, wherever necessary, in order to make them comparable.
- (5) The above results of the Company are available on the Company's website www.herofincorp.com

Place- Delhi Date- November 10, 2017

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For and Behalf of Board

Renu Munjal Managing Director

Hero FinCorp Limited

Registered office:- 34, Community Centre, Basant Lok, Vasant Vihar Fax:011-26153913, Tel. No.- 011-46044100, website www.herofincorp.com CIN: U74899DL1991PLC046774

· Additional information in terms of Regulation 52(4) of SEBI Listing Obligation And Dislosure Requirements Regulations, 2015

Credit Rating

| Sr. No. Instrument/ Agency | CRISIL | | ICRA | | |
|----------------------------|-----------------------------------------|-------------------|-------------------|-----------------|-----------------|
| i. No. | | 30-Sep-17 | 31-Mar-17 | 30-Sep-17 | 31-Mar-17 |
| 1 | Secured NCDs | CRISIL AA+/Stable | CRISIL AA+/Stable | ICRA AA+/Stable | ICRA AA+/Stable |
| 2 | Unsecured Sub-ordinated Tier-II NCDs | CRISIL AA+/Stable | CRISIL AA+/Stable | ICRA AA+/Stable | ICRA AA+/Stable |
| 3 | Long Term Bank facilities | CRISIL AA+/Stable | CRISIL AA+/Stable | ICRA AA+/Stable | ICRA AA+/Stable |
| 4 | Short Term Bank facilities | CRISIL A1+ | CRISIL A1+ | ICRA A1+ | ICRA A1+ |
| 5 | Commercial Papers | CRISIL A1+ | CRISIL A1+ | ICRA A1+ | ICRA A1+ |

| ISIN | Credit Rating | Previous Due Date in last Six Months | | | |
|--------------|------------------------------------------|--------------------------------------|------------------------|--------------------|------------------------|
| | | Principal | | Interest | |
| | | Date | Amount (₹ in Crore) | Date | Amount (₹ in Crore) |
| NE957N07039 | ICRA "AA+"/Stable | - | - | 24-04-2017 | 9.83 |
| NE957N07047 | ICRA "AA+"/Stable | | | 24-04-2017 | 1.79 |
| INE957N07179 | ICRA "AA+"/Stable | - | - | 09-05-2017 | 1.74 |
| NE957N07203 | ICRA "AA+"/Stable | | | 13-07-2017 | 16.59 |
| INE957N07211 | ICRA "AA+"/Stable | - | - | 13-07-2017 | 10.56 |
| INE957N07229 | ICRA "AA+"/Stable | - | - | 13-07-2017 | 13.18 |
| INE957N07070 | CRISIL"AA+"/ Stable | 17-07-2017 | 30.00 | 17-07-2017 | 5.56 |
| INE957N08029 | CRISIL"AA+"/ Stable ICRA "AA+"/Stable | - | " = , | 03-08-2017 | 8.98 |
| NE957N08011 | CRISIL"AA+"/ Stable ICRA "AA+"/Stable | .= | - | 15-09-2017 | 9.35 |
| INE957N07088 | ICRA "AA+"/Stable | - | | 25-09-2017 | 5.33 |
| NE957N07096 | ICRA "AA+"/Stable | - | - | 25-09-2017 | 0.89 |
| ISIN | Credit Rating | Next Due Date in 6 Months | | | |
| | Principal | | ipal | Interest / Premium | |
| | . > | Date | Amount (₹ in Crore) | Date | Amount (₹ in Crore) |
| NE957N07237 | ICRA "AA+"/Stable | | - | 16-10-2017 | 11.79 |
| NE957N07120 | ICRA "AA+"/Stable | 4 1 | - | 10-11-2017 | 0.43 |
| NE957N07344 | ICRA "AA+"/Stable | - | - | 18-11-2017 | 5.65 |
| NE957N07138 | ICRA "AA+"/Stable | - | - | 15-12-2017 | 1.30 |
| NE957N07278 | ICRA "AA+"/Stable | | - | 07-02-2018 | 2.32 |
| NE957N07260 | ICRA "AA+"/Stable | - | - | 07-02-2018 | 13.31 |
| NE957N07161 | ICRA "AA+"/Stable | 15-03-2018 | 150.00 | 15-03-2018 | 25.43 |
| INE957N07153 | ICRA "AA+"/Stable | - | - | 23-03-2018 | 8.80 |

| Particular | Year ended September 30, 2017 | Year ended September 30, 2016 |
|-------------------|----------------------------------|----------------------------------|
| Debt Equity Ratio | 4.58 | 4.08 |

(Rs in Crores)

| Particular | Year ended September 30, 2017 | Year ended September 30, 2016 |
|------------|----------------------------------|----------------------------------|
| Net Worth | 1,990.95 | 1,676.94 |

Place- Delhi

Date- November 10, 2017

For and Behalf of Board

Renu Stenjak Renu Munjal

Managing Director